

BYOD or Microsoft Teams Rooms?

When is it time to move beyond BYOD?

BYOD can provide a simple, flexible way to enable meeting spaces.

But as customers standardise on Microsoft Teams and expect more from their rooms, a dedicated Microsoft Teams Rooms experience can unlock greater consistency, management and intelligent collaboration.



BYOD

BYOD enables users to connect their own device to in-room AV, a simple approach for straightforward spaces and occasional-use requirements.

Microsoft Teams Rooms

Microsoft Teams Rooms takes the experience further with a dedicated, purpose-built Teams environment using certified room technology, designed for consistent, intuitive collaboration across meeting spaces.

	BYOD	Microsoft Teams Rooms
How meetings start...	Connect a personal device	Join from the dedicated room system
Primary experience...	Runs from the user's device	Purpose-built Teams room experience
User experience...	Can vary depending on device and setup	Consistent experience across rooms
Room technology...	AV connected to a personal device	Dedicated certified room technology
Management...	Individual devices/peripherals	Room system can be centrally managed
Intelligent capabilities...	Depends on individual setup	Access to wider Teams Rooms capabilities
Typical fit...	Straightforward, basic spaces	Dedicated Microsoft Teams collaboration spaces

When BYOD can meet the requirement

- The space has straightforward collaboration needs
- Meeting-room use is occasional
- Users are happy to connect their own devices
- A dedicated room experience isn't required

When to explore Microsoft Teams Rooms

- Microsoft Teams is central to how the customer collaborates
- Users need a simple, consistent room experience
- IT needs greater room visibility and management
- The customer is standardising or scaling its estate
- Room refreshes or AI are on the agenda and they are looking to enhance their user experience

Microsoft Teams Rooms - Spot the opportunity

5 questions to uncover where Microsoft Teams can add more value.

Ask...	Listen...	Explore...
How are meetings started today?	Connecting laptops, changing settings, inconsistent experiences	A dedicated Microsoft Teams experience
How important is Microsoft Teams to your users?	Teams used extensively across the organisation	Extending Teams into the room
Is the experience consistent across rooms?	Different setups, user confusion, support requests	Standardising with Microsoft Teams
How are meeting spaces managed?	Limited visibility, reactive support, growing estate	Microsoft management capabilities
What's next for your meeting rooms?	Refreshes, AI, hybrid work, expansion	Microsoft's AI-Powered Workplace offering

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