TD SYNNEX

veeam

Unlock Bigger Deals, Stronger Security, and Higher Margins with Veeam

Microsoft 365's native tools **do not fully protect** customer data.



600M attacks per day on Microsoft Entra ID[1]



The numbers speak for themselves

$4.88M
Average cost of a data breach[2]

$1.85M
Average ransomware hit[3]

277 days
to detect and contain a breach[4]

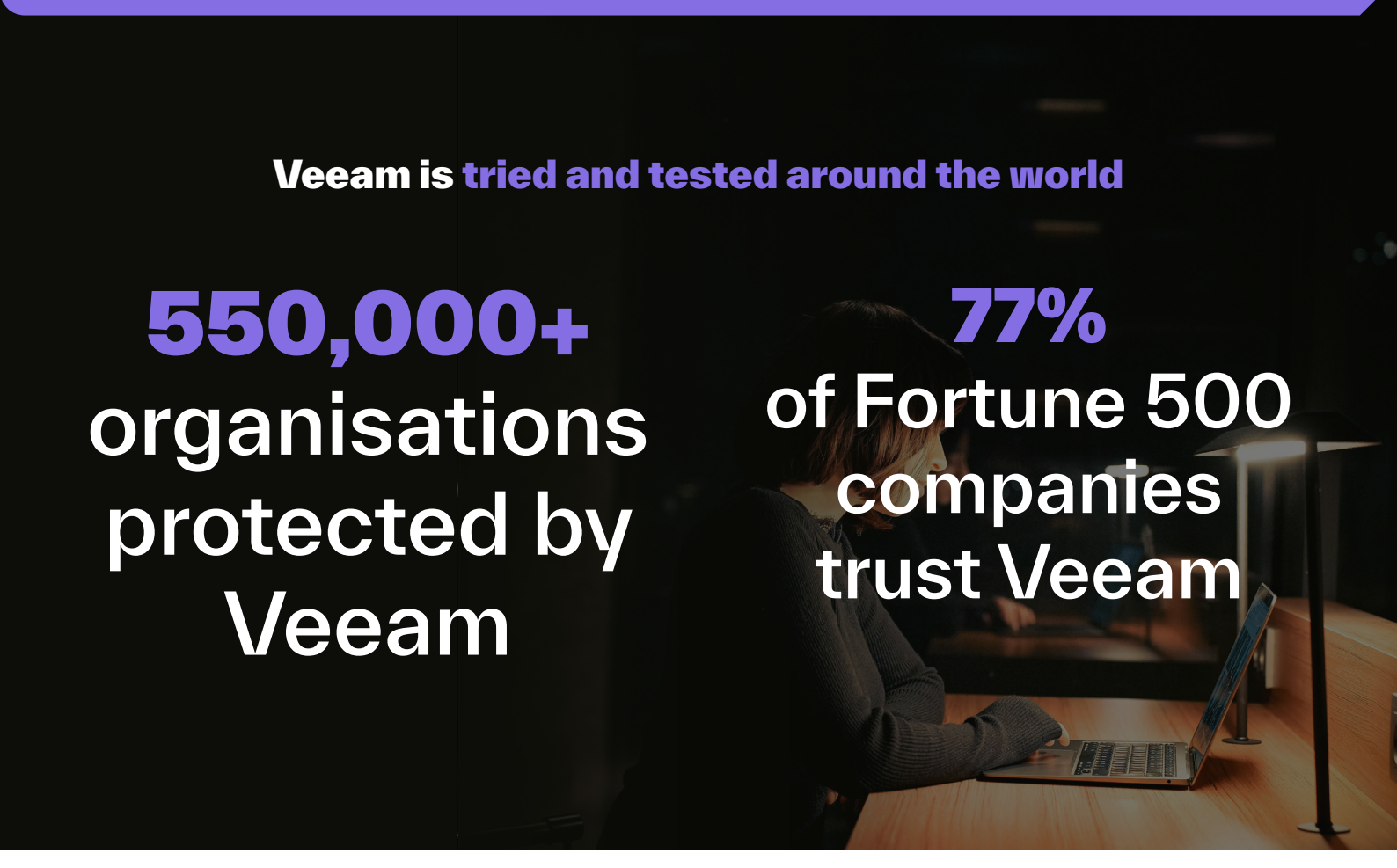
Veeam closes gaps, protects customers and grows deal size

- **Veeam Data Platform (VDP)** The secure, software-defined foundation for complete business resilience.
- **Veeam Data Cloud (VDC)** Fully managed SaaS protection for critical cloud and identity workloads.
- **Veeam Data Cloud Vault** The fastest-growing product in Veeam's history.
- **Veeam Cyber Secure Program** Elite services for full data resilience coverage.

Veeam is tried and tested around the world

550,000+
organisations protected by Veeam

77%
of Fortune 500 companies trust Veeam



Key partner benefits with Veeam and TD SYNNEX

Increase deal size

Pay-as-you-grow licensing

Scalable growth opportunities

Readymade comarketing campaigns

Training and **certifications**

Deal registration **protection**

How Veeam expands M365 opportunities

- **Protect M365 + Entra ID together**
- **Rapid recovery of emails, files, Teams channels**
- **Compliance reassurance – GDPR, HIPAA**
- **AI powered threat detection**
- **Freedom from lock in**

Secure More Deals. Protect More Data. Grow Your Margins with Veeam and TD SYNNEX.

Find out more

1.Identity Security Threat Landscape Report 2024; 2.IBM Data Breach Report 2025; 3. Cybersecurity Ventures 2025; 4. Microsoft Digital Defence Report 2024